## Costs of the Individual Firm

## Part A

Fill in the blanks and answer the questions.

1. M.I. Fortunate was employed as plant manager for a corporation at a salary of $\$ 50,000$ a year, and she had savings of $\$ 100,000$ invested in securities that yielded an 8 percent annual income. She went into business for herself, investing all her savings in the enterprise. At the end of the first year, her accounts showed a net income of $\$ 55,000$ after all expenses of operation. One accountant said this accounting profit represented a 55 percent return on her $\$ 100,000$ investment. Another accountant, who had taken introductory microeconomics, said, "No, you should pay yourself the $\$ 50,000$ salary you would have earned anyway, and your accounting profit of $\$ 5,000$ represents a return of 5 percent on your investment of $\$ 100,000$." A serious student of introductory microeconomics, however, should say, "No, your true economic profit from going into business for yourself is $\qquad$ , and this is a return of $\qquad$ percent." Was M.I. Fortunate fortunate? Why or why not?
2. Figure 26.1 (on the next page) shows a comprehensive set of cost data for a firm with a given plant at various levels of output. Study this table to understand how it is set up.

Marginal cost is the additional cost of producing an additional unit of output ( $\Delta \mathrm{TC} / \Delta \mathrm{Q}$ ). If producing an additional 100 units of output adds $\$ 700$ to total cost, the marginal cost per unit is $\$ 700 / 100=\$ 7.00$, etc. Note that in the table, the "marginal" changes are located between output levels.

After you have filled in the blanks in Figure 26.1, finish plotting the aggregate cost data for fixed cost, variable cost and total cost (not change in total cost) on Figure 26.2. Also, finish plotting the unit cost data for $\mathrm{FC} / \mathrm{Q}, \mathrm{VC} / \mathrm{Q}, \mathrm{TC} / \mathrm{Q}$ and $\Delta \mathrm{TC} / \Delta \mathrm{Q}$ on Figure 26.3. Note that marginal cost ( $\Delta \mathrm{TC} / \Delta \mathrm{Q}$ ) is plotted at the midpoint (between output levels).
3. After you have finished plotting, answer the eight questions in Part B.

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## LESSON $2 \square$ ACTIVITY 26 (continued)

* Figure 26.1

Aggregate and Unit Cost Structure


* Figure 26.2

Graph of Aggregate Cost Data


## LESSON $2 \square$ ACTIVITY 26 (continued)

Figure 26.3
Graph of Unit Cost Data
Note: Marginal cost $(\Delta T C / \Delta Q)$ is plotted between the output levels
shown in Figure 26.1.


## Part B

4. How is marginal cost $(\Delta \mathrm{TC} / \Delta \mathrm{Q})$ represented in Figure 26.2?
5. On Figure 26.3, total cost per unit (TC / Q or average total cost) is at a minimum at an output level of $\qquad$ units.
6. On Figure 26.3, variable cost per unit ( $\mathrm{VC} / \mathrm{Q}$ or average variable cost) is at a minimum at an output level of $\qquad$ units.
7. On Figure 26.3, what is the relation between marginal $\operatorname{cost}(\Delta T C / \Delta Q)$ and average total cost ( $\mathrm{TC} / \mathrm{Q}$ ) when average total cost is at its minimum?

## LESSON 2 ■ ACTIVITY 26 (continued)

8. On Figure 26.3, what is the relation between marginal cost $(\Delta \mathrm{TC} / \Delta \mathrm{Q})$ and average variable cost ( $\mathrm{VC} / \mathrm{Q}$ ) when average variable cost is at its minimum?
9. Explain why marginal cost on a unit-cost graph always intersects average total cost and average variable cost at their minimum points.
10. On Figure 26.3, what does the vertical distance between the TC / Q curve and VC / Q curve represent?
11. Explain why fixed cost has no influence on marginal cost.

[^0]:    Adapted from Phillip Saunders, Introduction to Microeconomics: Student Workbook, 18th ed. (Bloomington, Ind., 1998). Copyright © 1998 Phillip Saunders. All rights reserved.

